Oculus Consulting Group
Transform Your Organization's Vision into Reality
A Professional Services Organization

Technology Selection & Implementation

Choosing and implementing the right technology solutions to match your business requirements

Once you've recognized the need for a new business system, how do you choose the solution that's right for your company? What's the right technology? What are the critical functional needs of your business, now and into the future? How much will it cost? What will it take to implement it quickly and successfully? How do you choose between the hundred's of solution providers who will approach you? Who are the top vendors for your industry? Is there a more efficient process than sending out, and sorting through, a few hundred RFP's? Our **Technology Selection & Implementation Services** can help answer these questions and it lays the groundwork for a fast, low-risk, independent and effective software evaluation and selection process enabling a smooth implementation.

Our valuable workshops and experienced consultants combined with your key personnel can help you turn this routine procedure into a value-adding *"non-event"*. Through a review of business & technical processes, constraints, requirements, issues, and risks, we will work with you to ensure that your software selection meets your essential business requirements.

Our independent services provide significant value including:

- **Independent evaluations and recommendations** - not predetermined solicitations based upon an alliance with a particular software vendor
- **Fast**, efficient software **solution evaluation**
- **Reduced** selection & implementation **costs**
- Immediate **risk, scope, and organization assessments**
- Identifying what you can negotiate and what's non-negotiable
- Widespread **organizational acceptance** of the solution
- **Positive** selection team **morale**
- Higher **quality implementation** projects

Utilizing our **Technology Selection & Implementation** services you can efficiently manage:

The Solution Vision	Business Process Definition	Vendor Evaluation	Managing the Demonstration	Vendor Negotiation
• Understanding the total solution and how it fits with your organization's vision & mission!	• Quickly identifying your key business processes - what should change & what should not!	• Will the vendor be around to support us and can they integrate this solution with our other key systems?	• If all the features & functions look the same, how do we select the *right* solution for our organization?	• Getting the best deal can be more than simply getting the best price!

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**For further information regarding Technology Selection & Implementation Services, contact us via
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